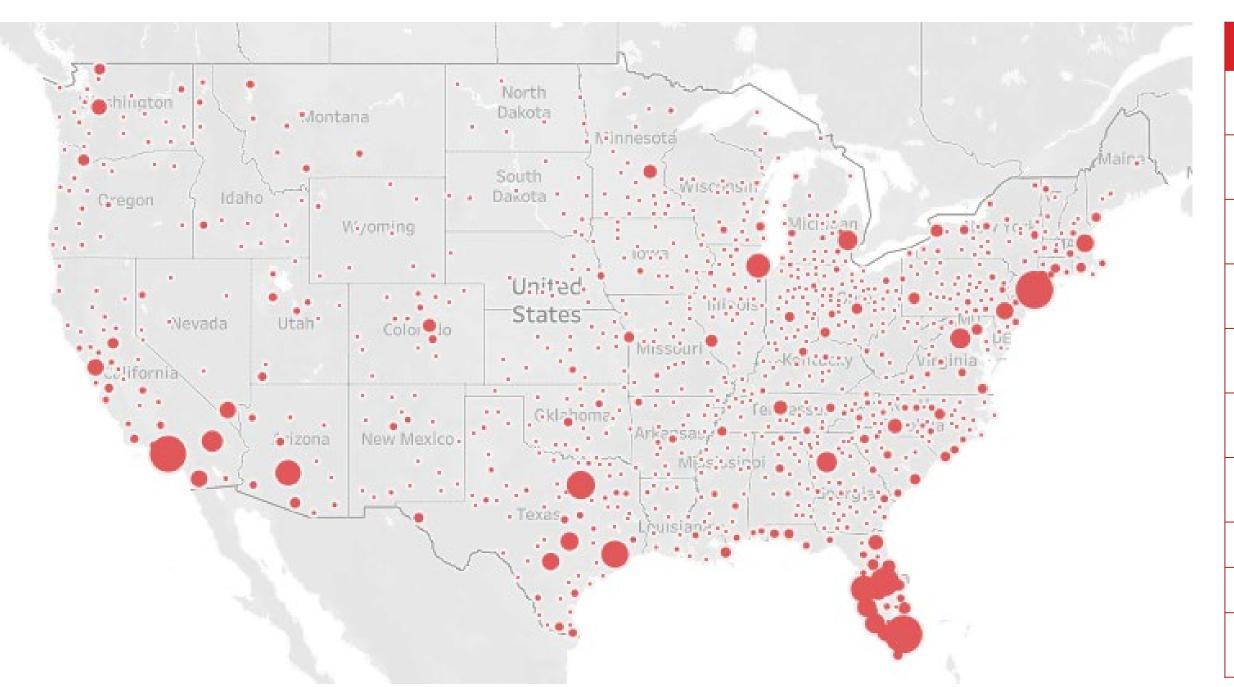






Florida Remains a Top International Destination; Texas Attracts a Worldly Audience

2025 Q1 International Views to U.S. Homes on Realtor.com

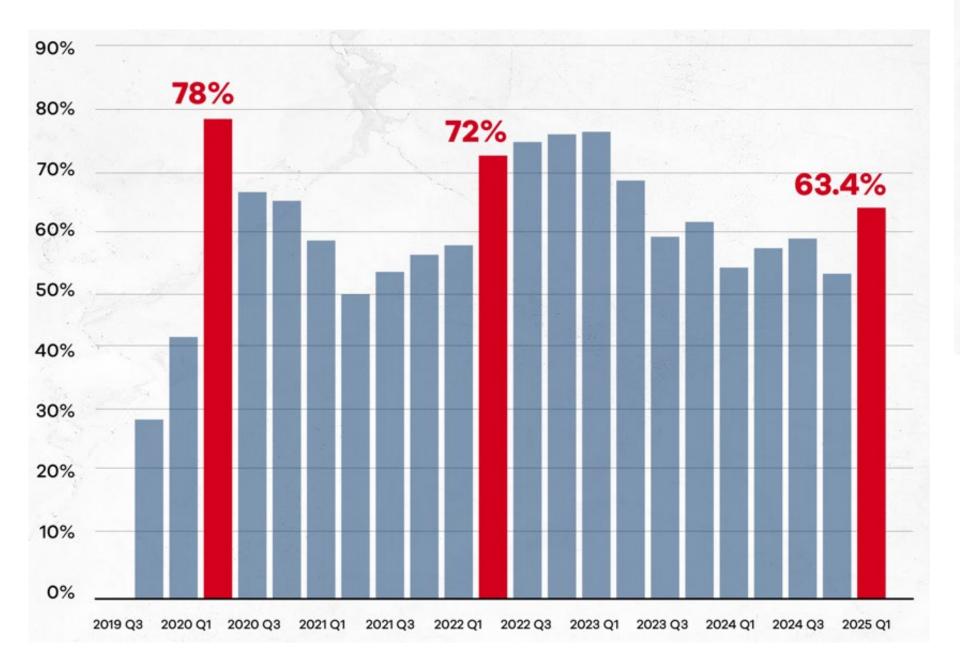


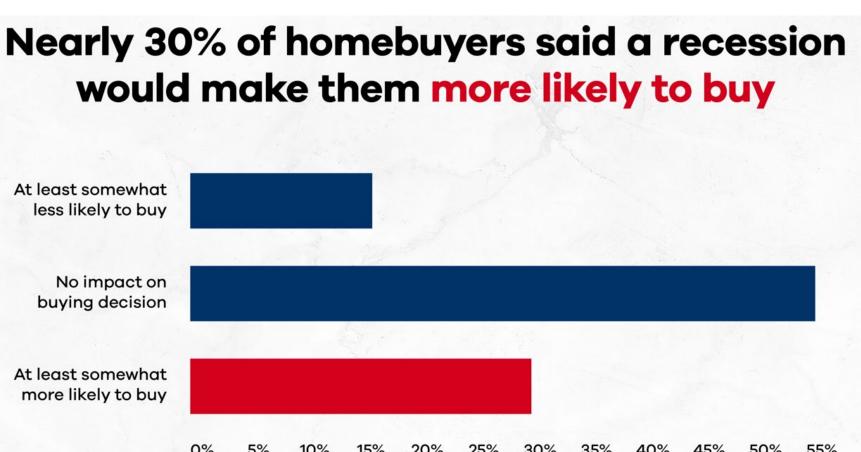
Market	Traffic Share
Miami-Fort Lauderdale-West Palm Beach, FL	8.7%
New York-Newark-Jersey City, NY-NJ	4.9%
Los Angeles-Long Beach- Anaheim, CA	4.6%
Orlando-Kissimmee-Sanford, FL	2.9%
Dallas-Fort Worth-Arlington, TX	2.8%
Houston-Pasadena-The Woodlands, TX	2.6%
Tampa-St. Petersburg- Clearwater, FL	2.5%
Phoenix-Mesa-Chandler, AZ	2.3%
Chicago-Naperville-Elgin, IL-IN	2.0%
Riverside-San Bernardino- Ontario, CA	1.5%



Recession Concerns Rise in 2025 Q1

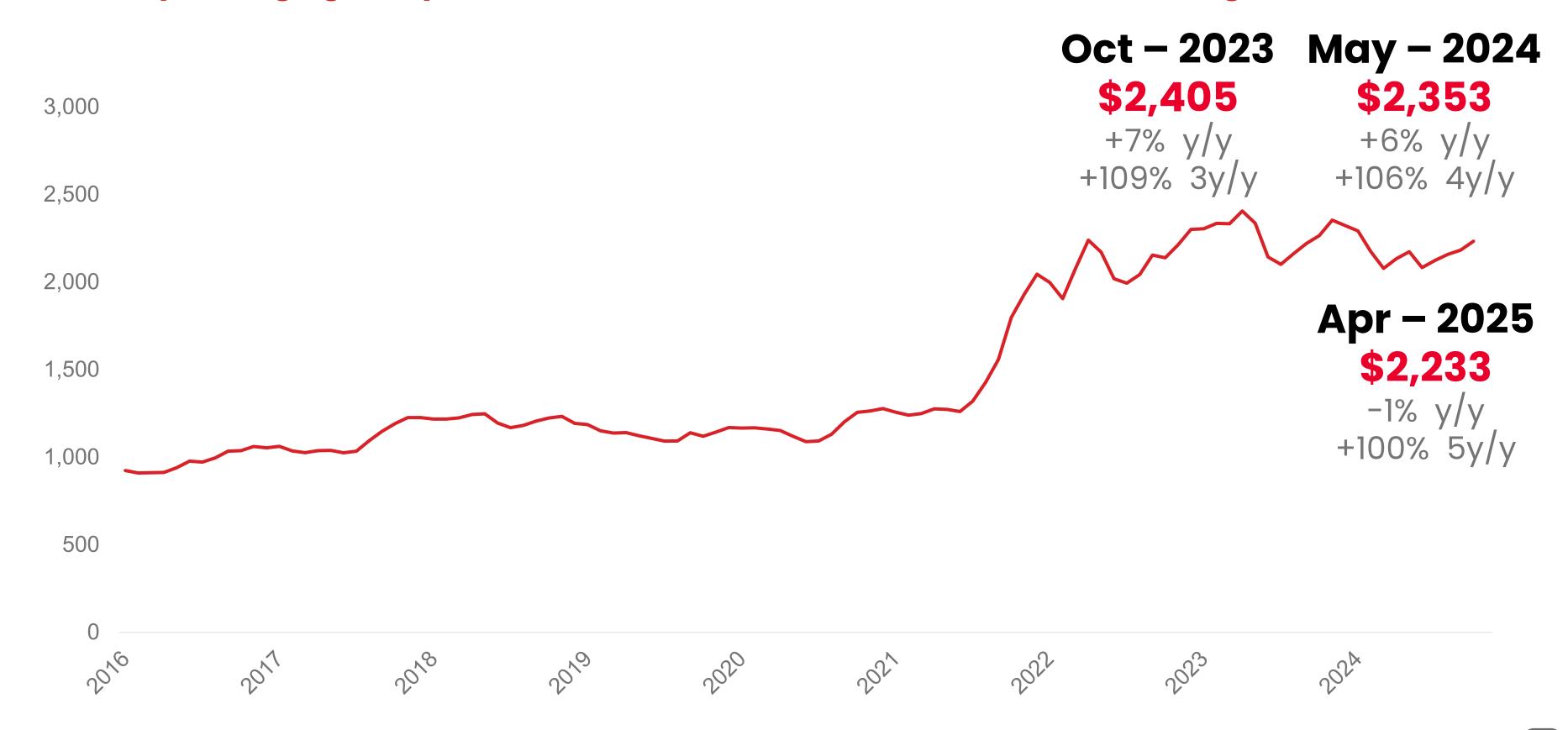
Share of Consumers Expecting a Recession Within One Year







Monthly Mortgage Payment for Median-Priced Active Home Listing

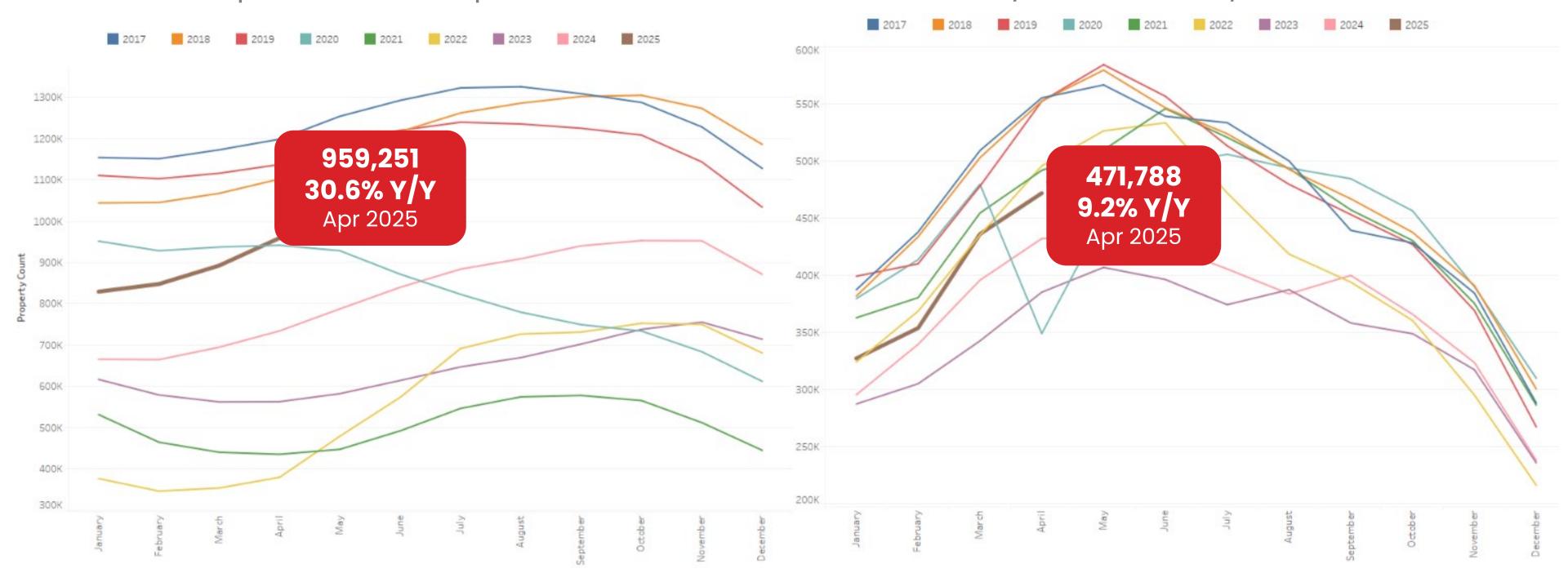




Inventory Continues to Grow Fueled in Part by More Sellers

Active Listing Count Up 30.6% Y/Y in Apr 2025

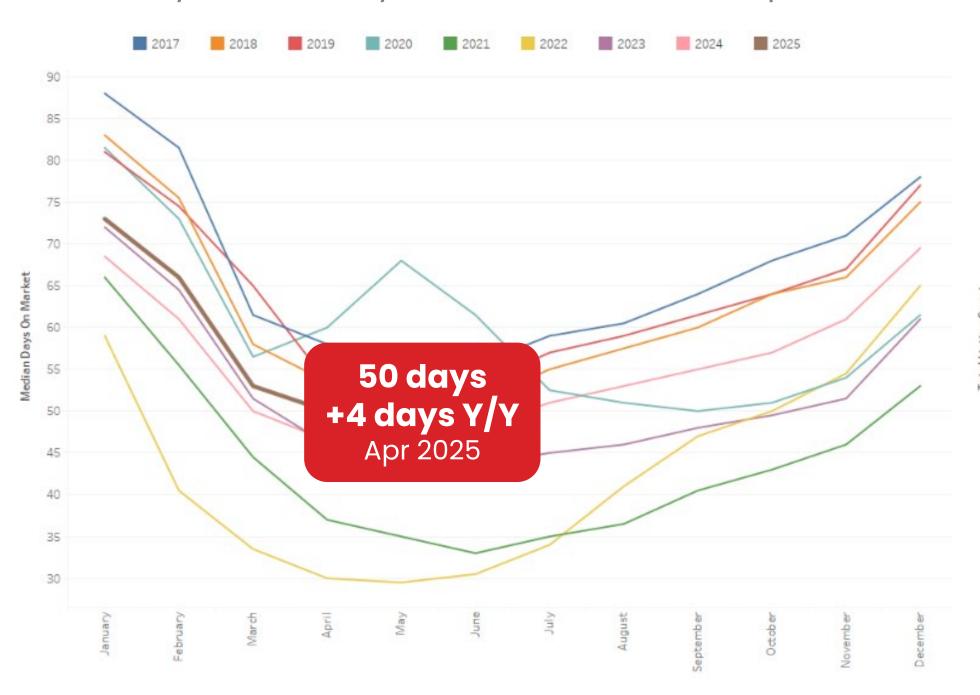
New Listing Count Up 9.2% Y/Y in Apr 2025



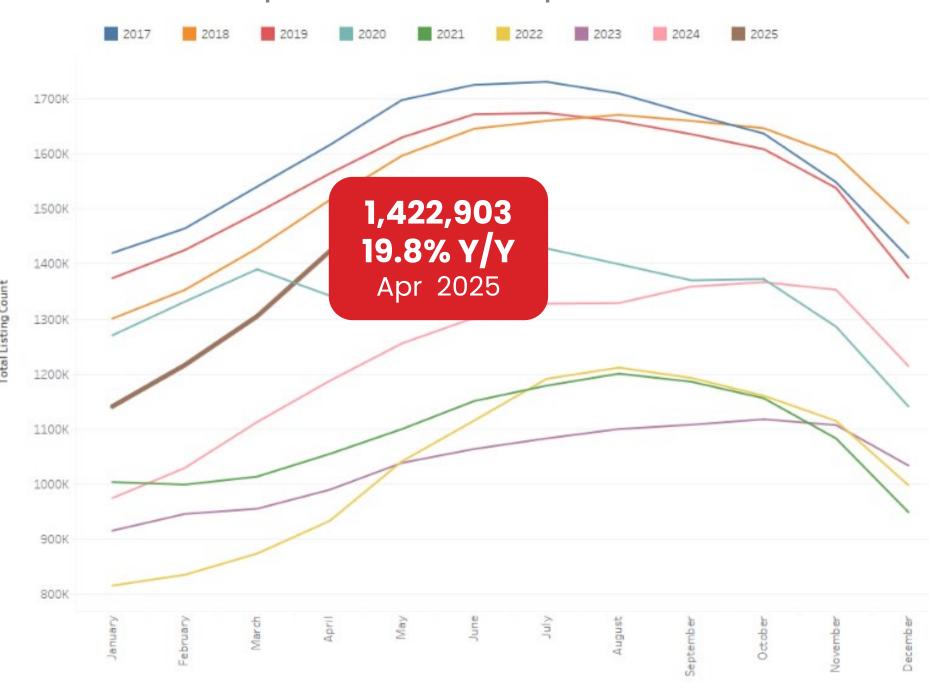


Time on Market Remains in the Middle

Days on Market +4 Days Y/Y; -5 Days vs. Pre-Pandemic in Apr 2025



Total Listing Count Up 19.8% Y/Y in Apr 2025



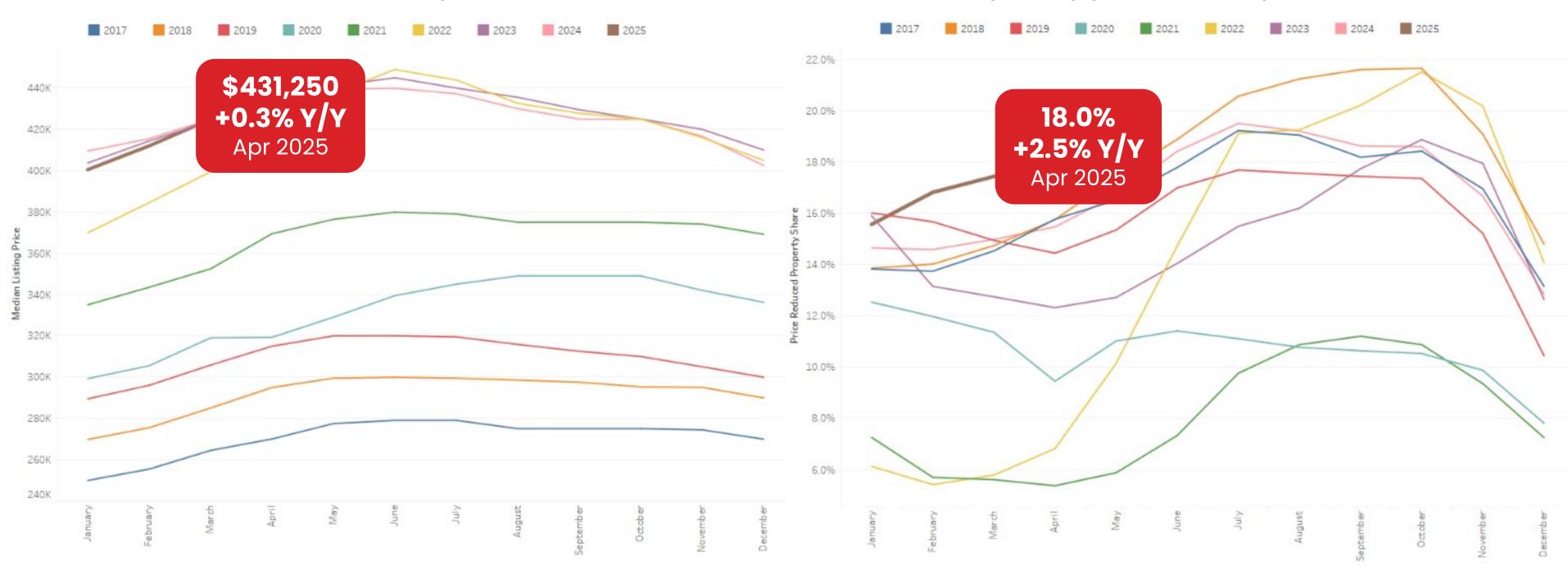


Asking Prices Are Steady While Price Cuts Reach New Highs

Median Listing Price +0.3% Y/Y in Apr 2025

Price Reduced Share

Up 2.5 ppts Y/Y in Apr 2025





Inventory Recovery Varies

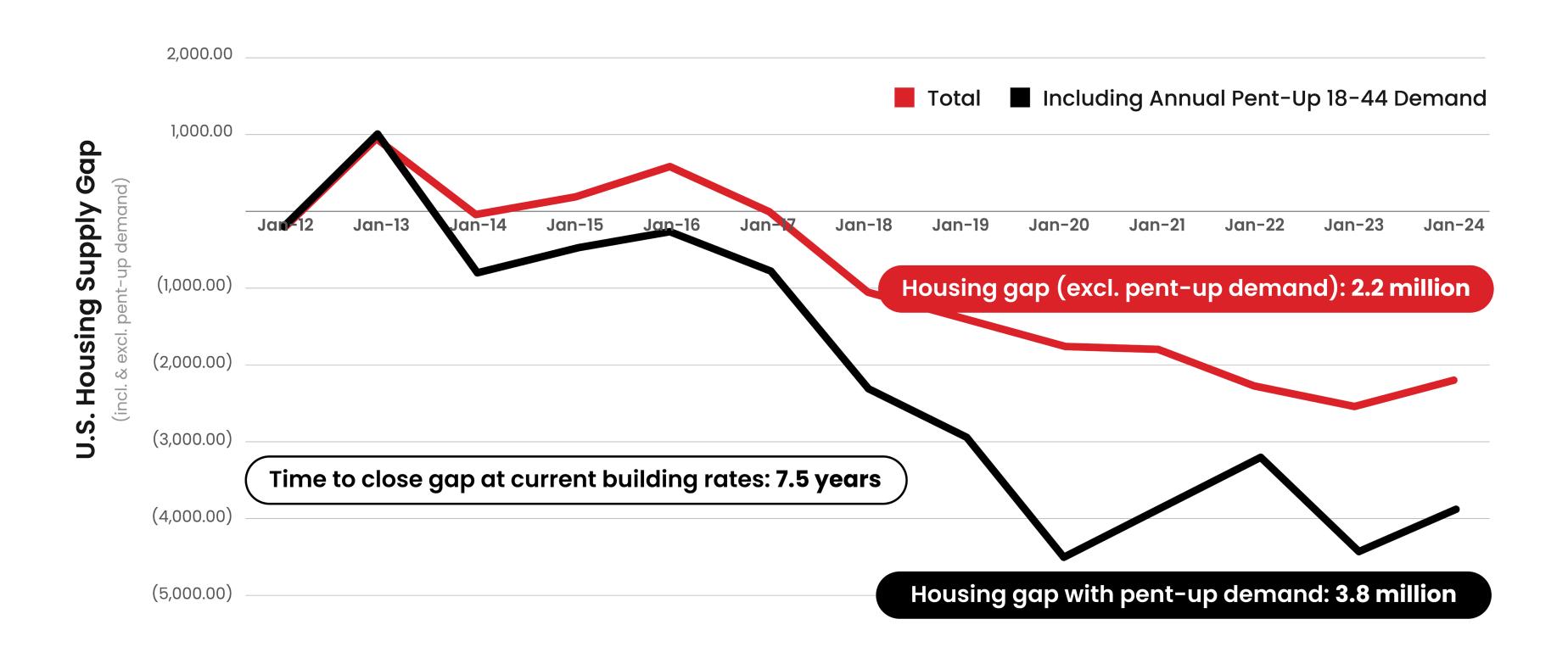
Active Listing Growth by Region West Leads Y/Y and vs. Pre-Pandemic in Apr 2025



Region	Y/Y	vs. Pre-pandemic
Northeast	+12.4%	-55.7%
Midwest	+18.7%	-44.0%
South	+33.3%	+1.2%
West	+41.7%	+4.8%

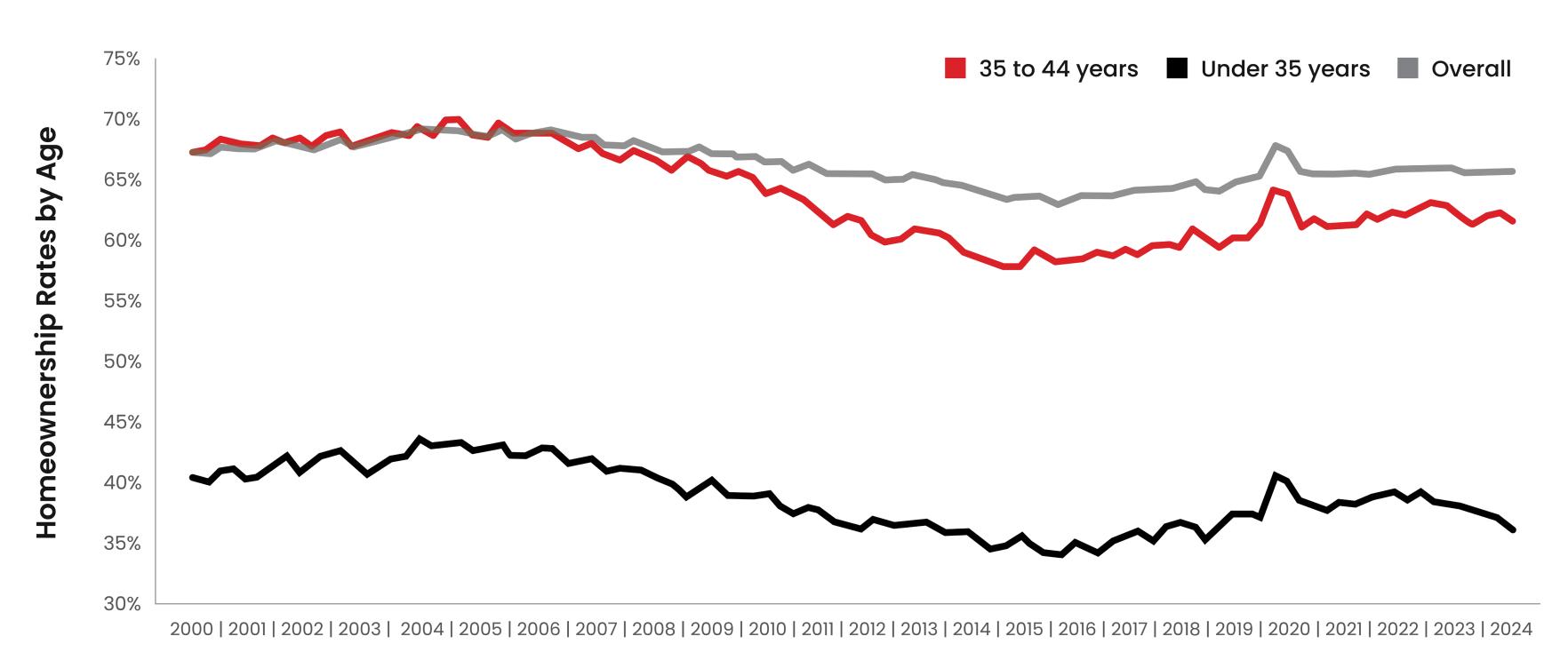


U.S. Housing Supply Gap is ~4 Million





U.S. Homeownership Rate Has Slipped for Younger Households





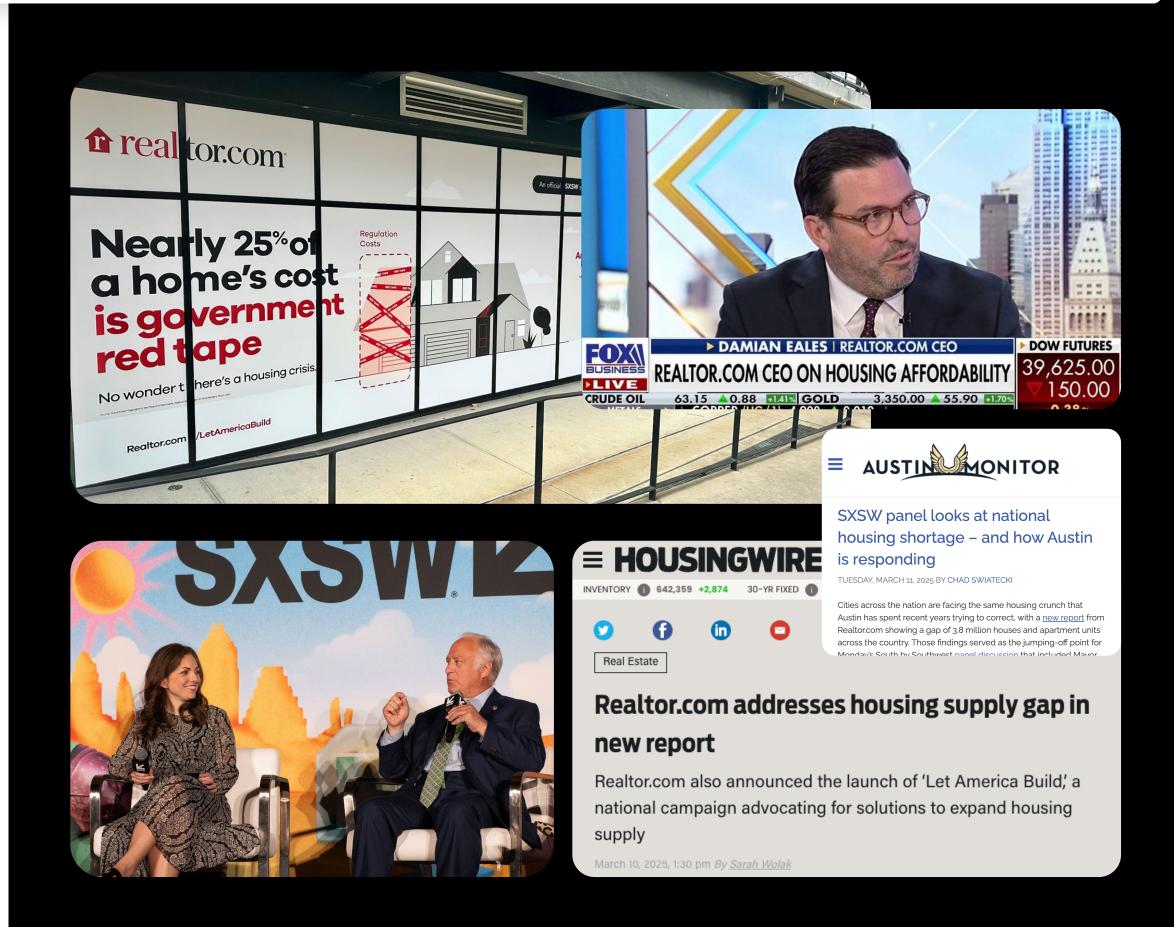


Tackling the housing supply crisis head on

Highlights:

- Let America Build at SXSW with powerhouse panels & reports
- 2.8B earned media impressions since launch
- State-by-State Housing Affordability
 & Homebuilding Report Cards





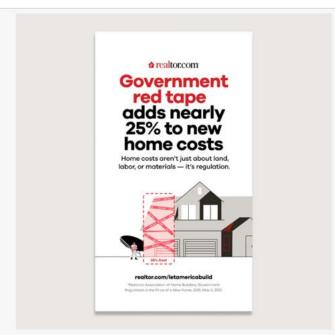


Realtor.com/marketing/campaign-hub/letamericabuild

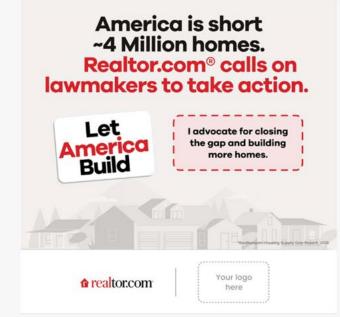




Let America Build Social story - 4M homes short



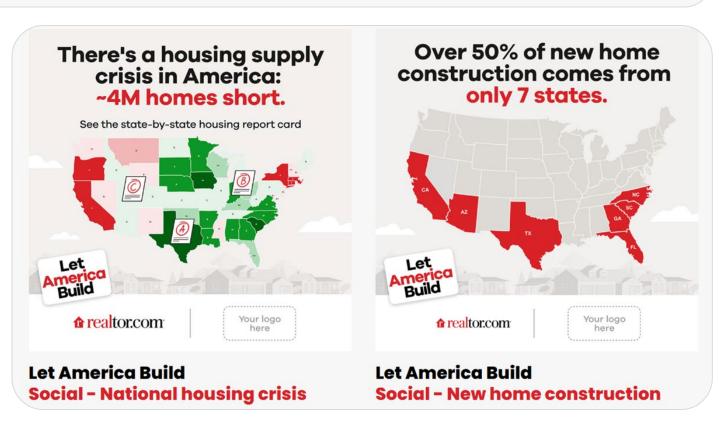
Let America Build Social story - Government red tape



Let America Build

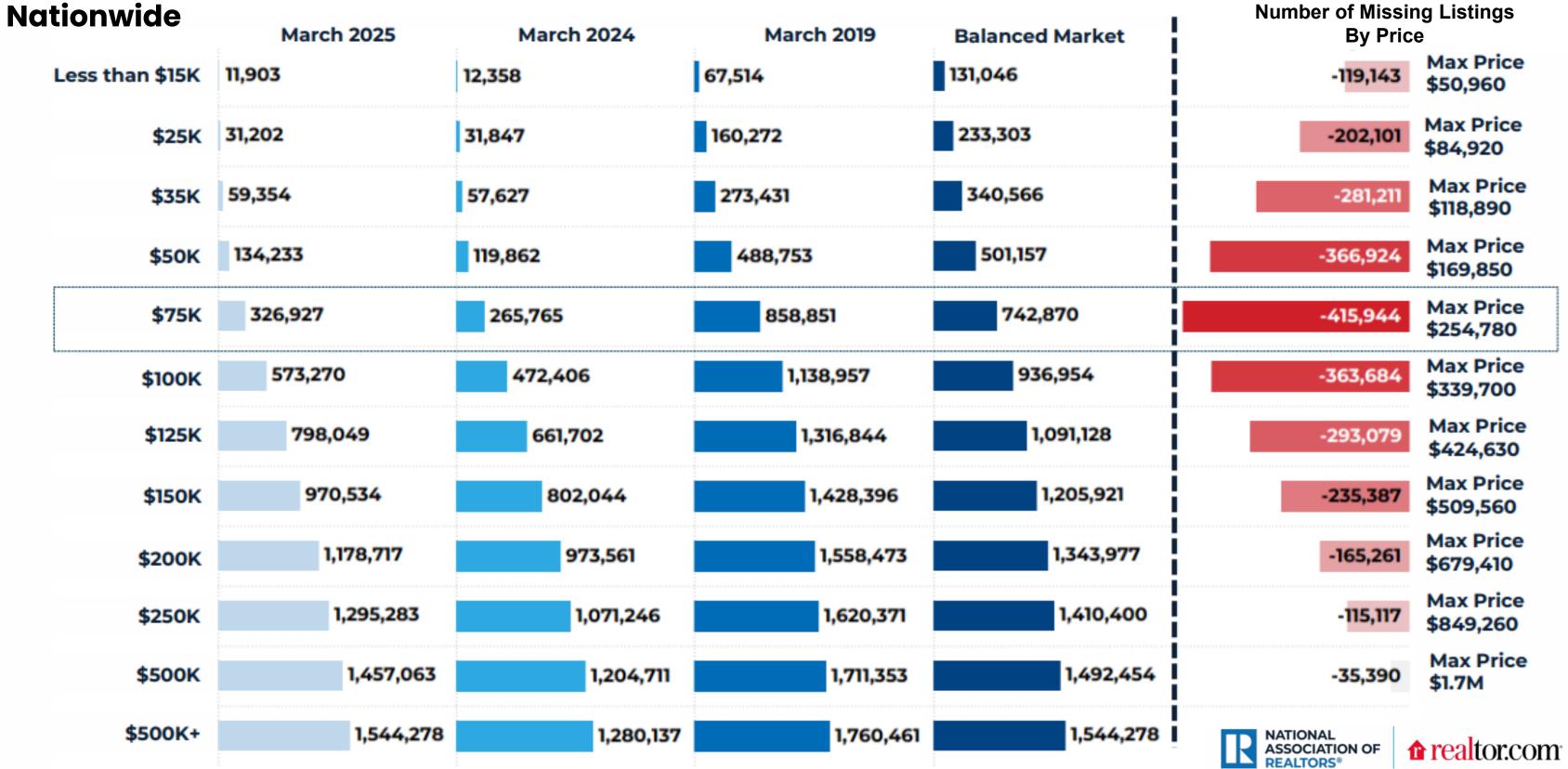
Social post - Be an advocate

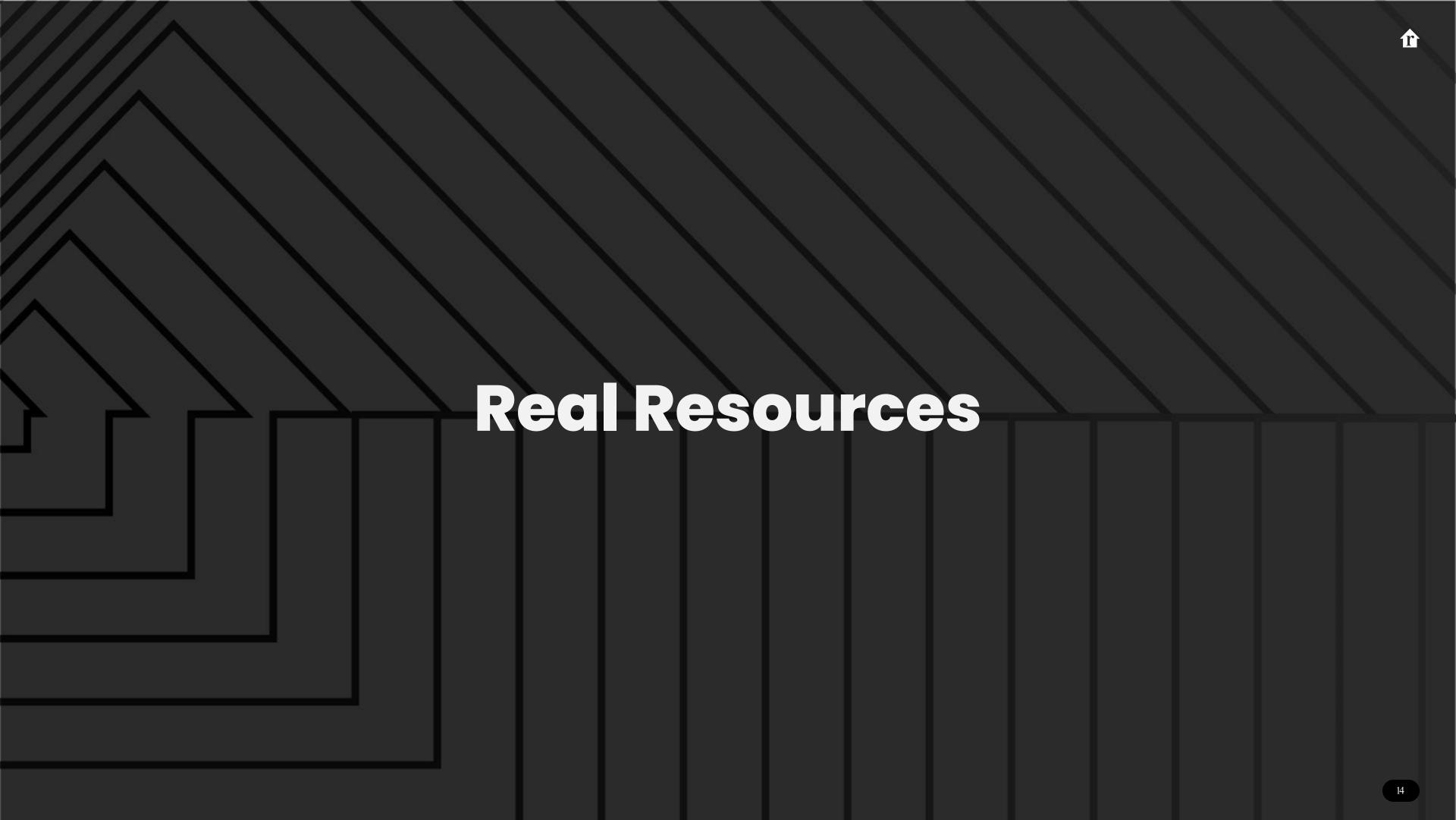






Adding Lower Priced Homes is Essential







How to Shrink Your Mortgage Rate

Honey, I Shrunk the Mortgage Rate

Borrowers can reduce their mortgage rate up to 1.5 percentage points by shopping around and improving their financial situation.

August 2024

1) Improve Credit

-0.39 pts

Improving your **credit score** from under 600 to Very Good can get you a 0.39 point reduction.

3) Drop Debt or Grow Income

-0.05 pts

Improving your **DTI** to below 30% can lower your rate by .05 percentage points.

2) Boost Down Payment

-0.18 pts

Im proving your LTV to below 80% can lower your rate by 0.18 percentage points.

4) Shop Around

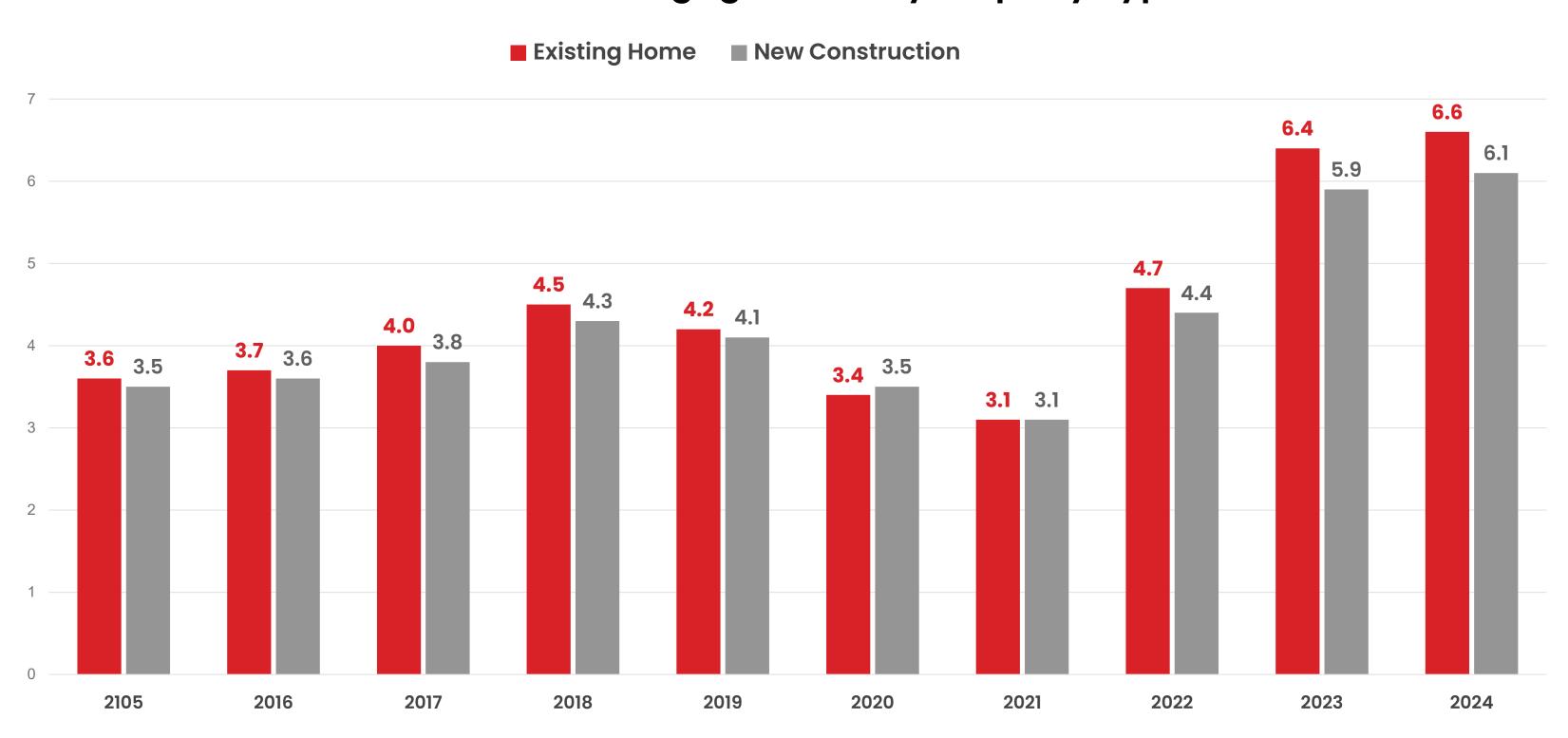
-0.86 pts

Shopping around can lower your mortgage rate by 0.86 percentage points.



How to Shrink Your Mortgage Rate – Buy A Newly Built Home

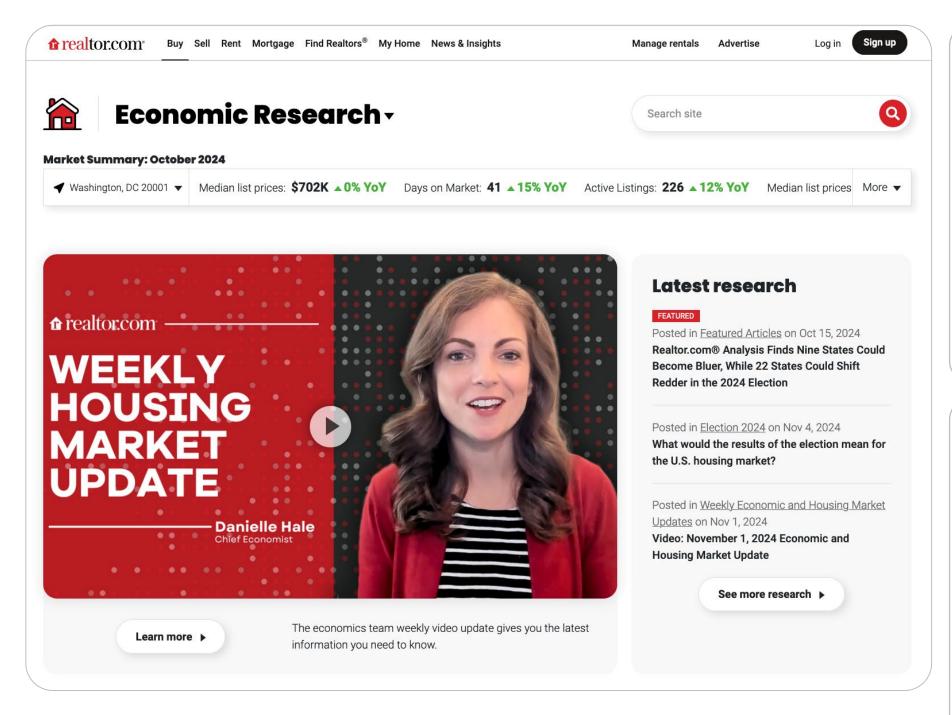
30-Year Mortgage Rates by Property Type

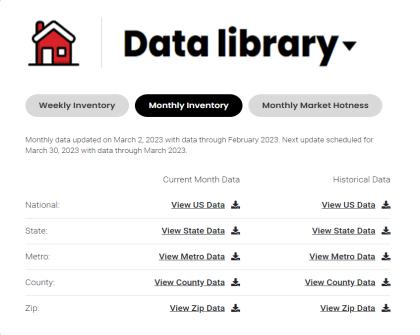


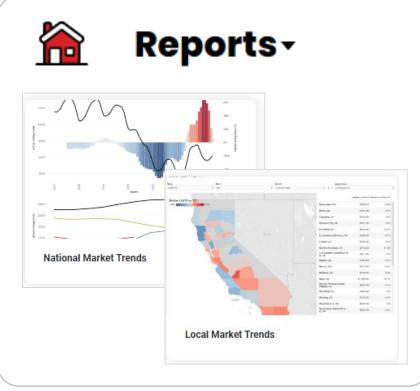




Free Data and Insights: realtor.com/research









E-Newsletter

realtor.com To each their home.



Featured Report: February Rental Report

In February 2023, the U.S. rental market experienced single-digit growth for the seventh month in a row after thirteenth months of slowing from January's peak 16.4% growth. Median rent across the top 50 metros was up just 3.1% year-overyear for 0-2 bedroom properties.

Update: Weekly Housing Trends

Housing market indicators continued to be stable this week. Both home price growth and the change in the time a typical listing spends on the market matched last week's pace, while inventory rose more slowly as newly listed homes declined.

For the past several weeks, the housing market has remained in limbo as all eyes have been on the pace of inflation, the stability of the financial system, and the actions the Federal Reserve has chosen to balance the two. The Federal Reserve Board decided to moderately increase rates by 25 basis points following their Federal Open Market Committee (FOMC) meeting on March 22nd and noted that tighter credit conditions in the banking sector could also act as a substitute for rate hikes, potentially limiting the need for ongoing monetary policy response. Nevertheless, economic conditions will keep upward pressure on rates and downward pressure on credit accessibility in the near-term, which will continue to present an affordability challenge for buyers and may keep some sellers, who are locked in at lower rates, waiting on the sidelines.

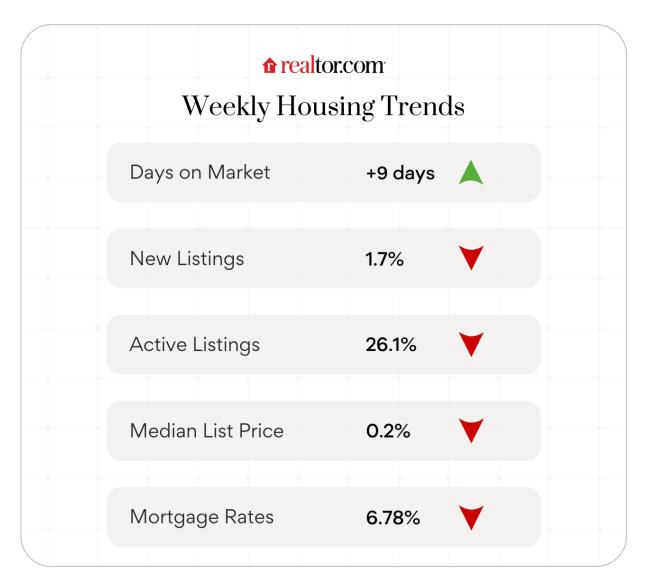




Realtor.com Economic Research Team is Social



https://www.youtube.com/RealtorDotCom





RDC_Economics



