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The New York Times

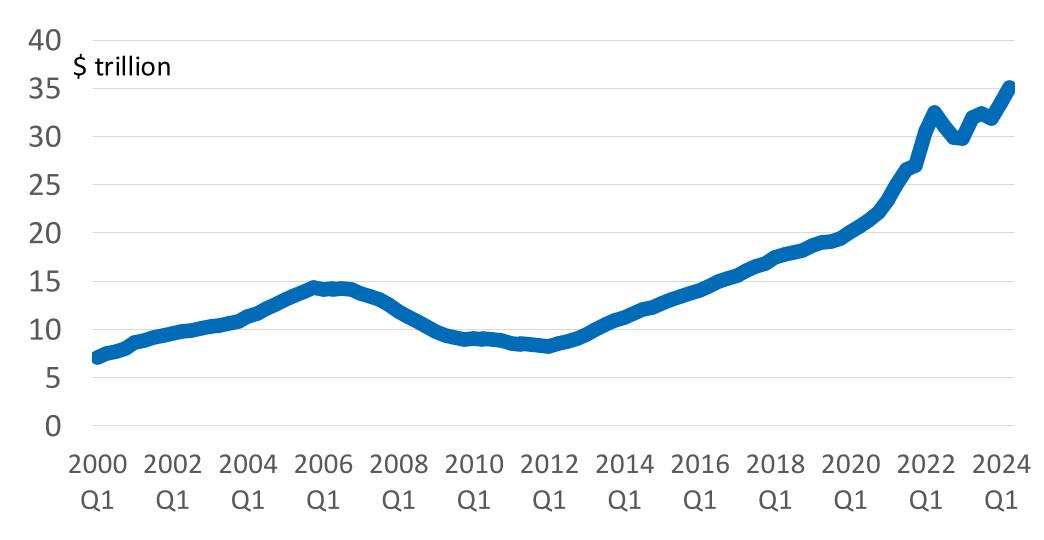
Can the U.S. Climb Out of Its 'Unprecedented' Housing Crisis?

December 11, 2024 in News





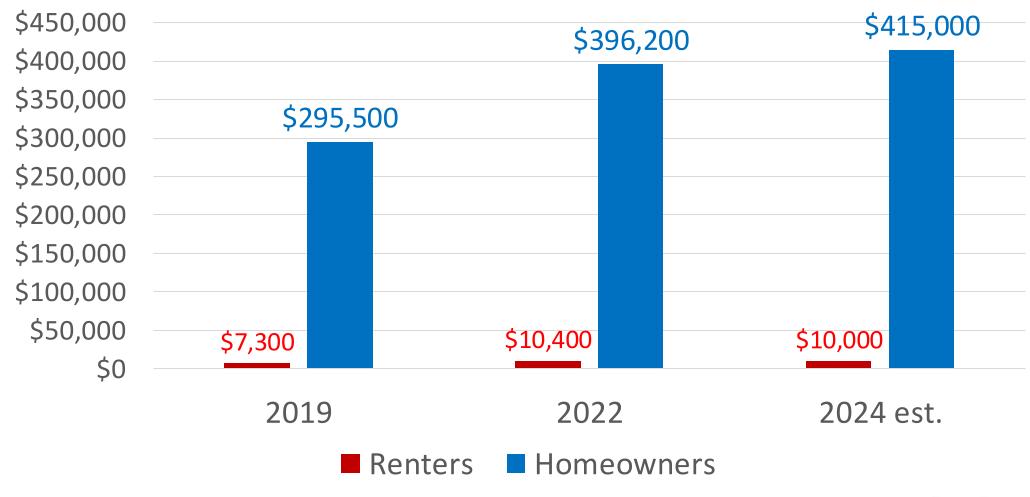
Household Equity in Real Estate in U.S.



Source: Federal Reserve

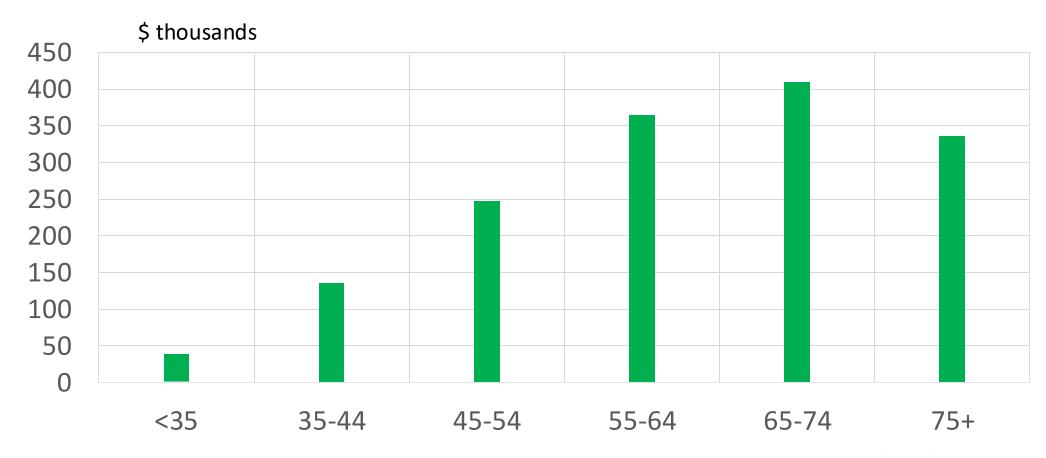


Median Net Worth between Owners and Renters





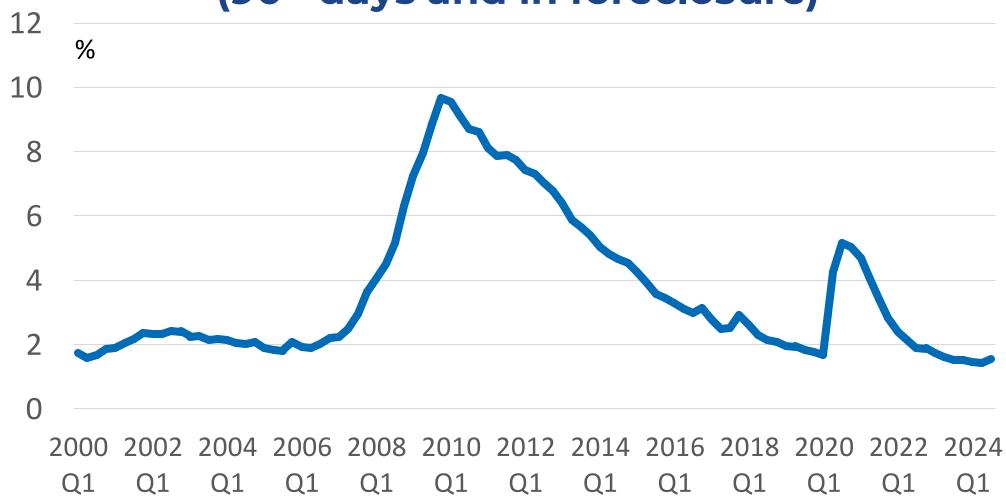
Median Net Worth by Age Groups







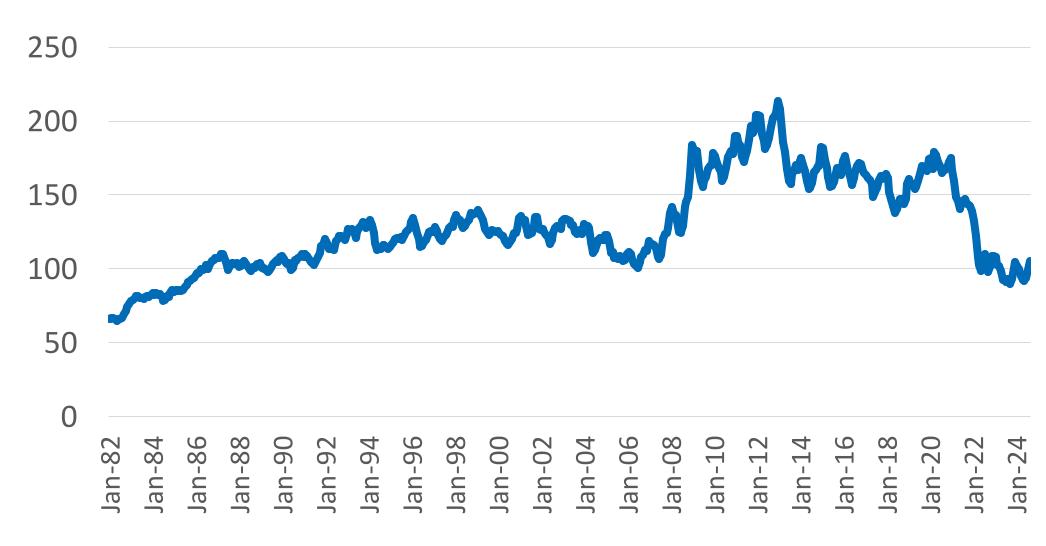
Seriously Delinquent Mortgages (90+ days and in foreclosure)



Source: Mortgage Bankers Association



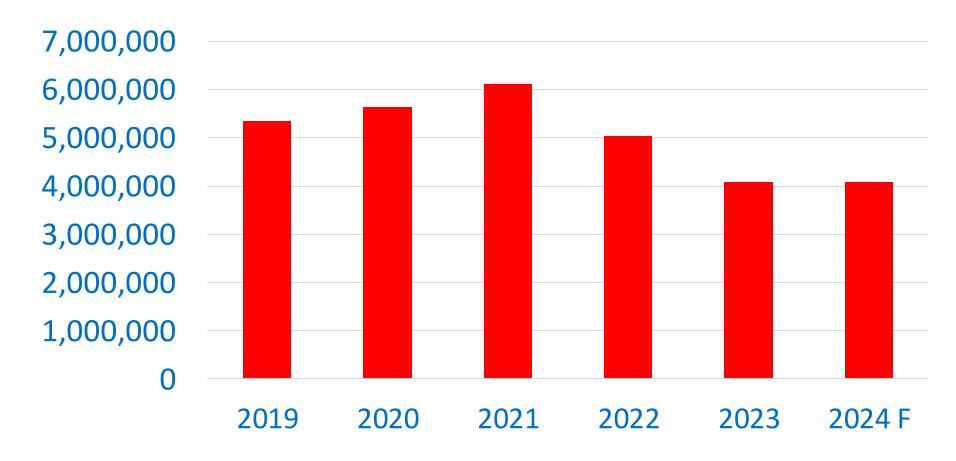
Housing Crisis in Affordability



Source: NAR



Housing Crisis of Low Existing-Home Sales ... Two of the Most Difficult Years



Source: NAR forecast



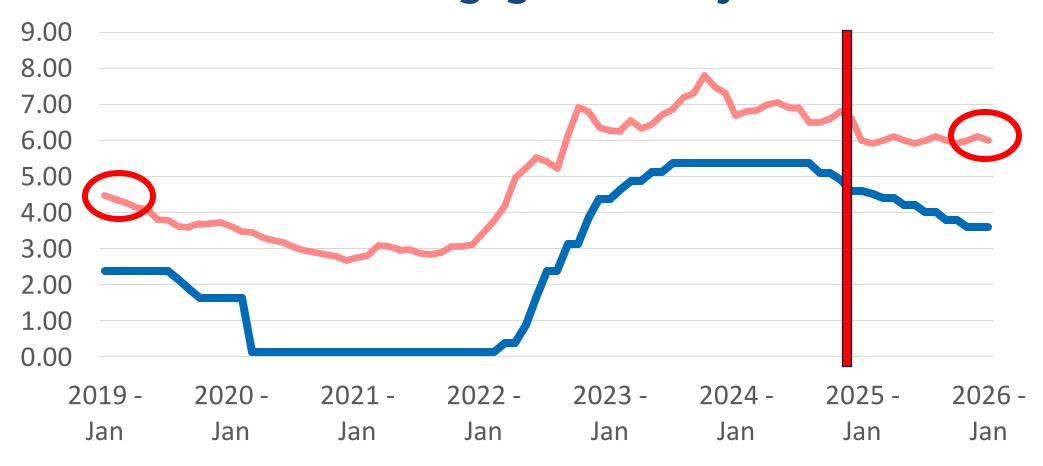
Fed wants to see CPI to reach 2% ... 2.7% in November



Source: BLS



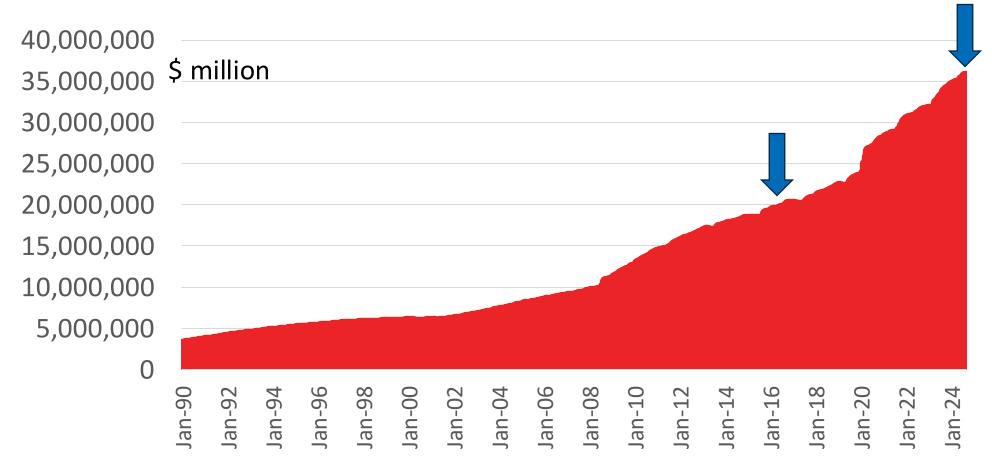
Expect 4-6 More Rounds of Cuts to Fed Funds Rate, But Mortgage Rate May Not Fall



Source: NAR Forecast of Freddie Mac Mortgage Rate



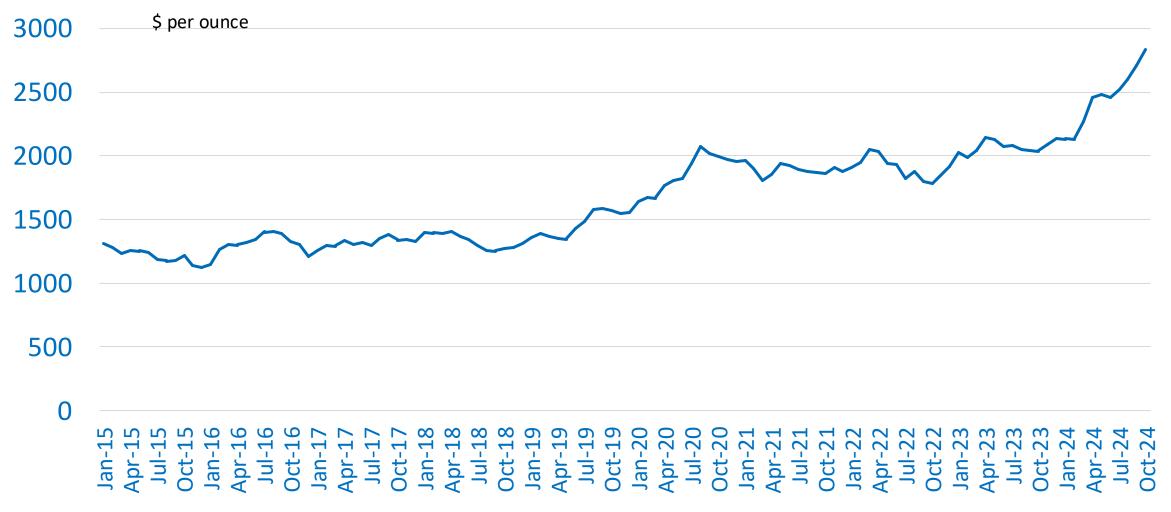
National Debt (cumulative of all past deficits)



Source: Congressional Budget Office



Gold Price ... indicating less trust in paper money



Source: American Eagle Gold Price per troy ounce



Alternatives to Paper Currency

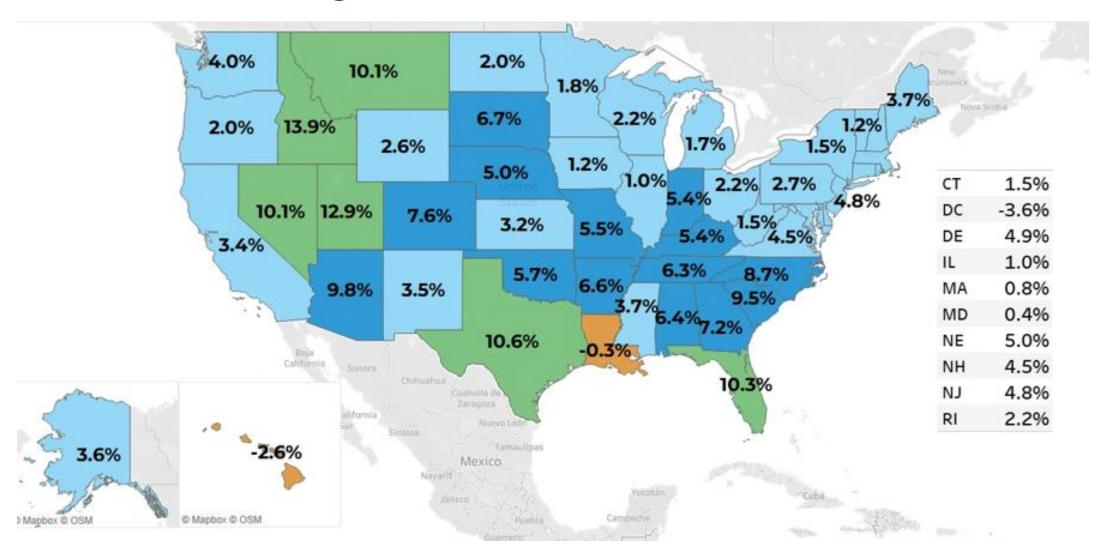
- Gold? ... Yes

- Cryptocurrency? ... Yes

- Real Estate? ... ???



Job Gains Since Pre-COVID Record High Payroll Employment % change from March 2020 to October 2024



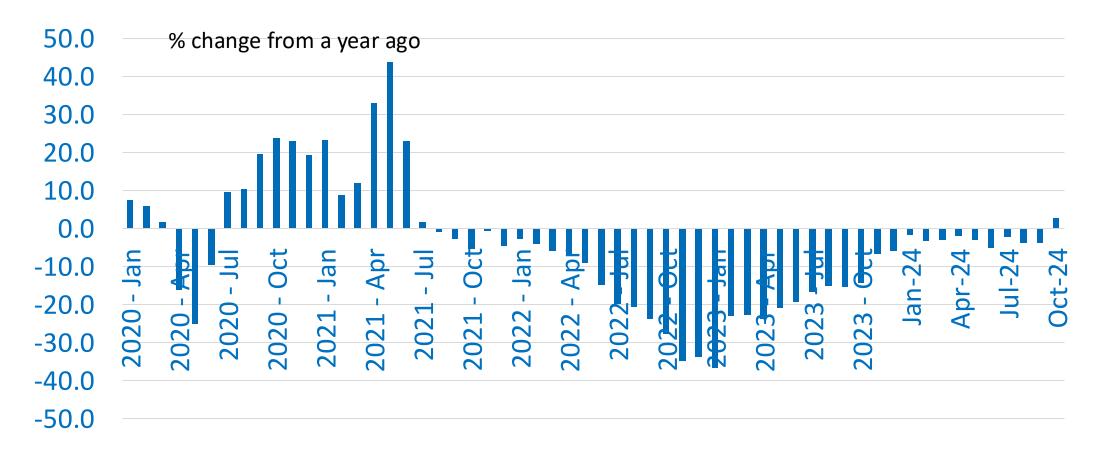


Source: NAR Analysis of BLS data

Home Sales Forecast



Existing-Home Sales ... Worst is Over



Source: NAR



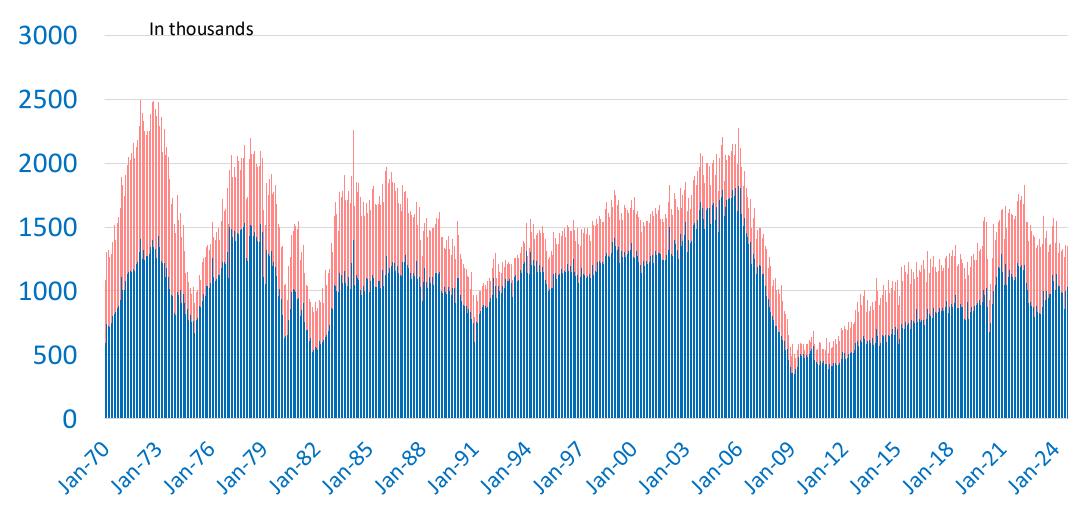
Months' Supply of Inventory



Source: NAR



Housing Starts ... single-family and multifamily



Source:



National Forecast

	2025	2026
Existing Home Sales	+7% to 12%	+10% to 15%
New Home Sales	+11%	+8%
Median Home Price	2%	2%
Mortgage Rate	Near 6%	Near 6%
Job Gains	Near 2 million	Near 2 million



Important Local Factor Variations

- Fewer locked-in homeowners and more inventory growth of starter homes
- More first-time buyer age and higher income millennials
- Slightly lower local mortgage rates
- Faster job growth
- Positive net migration and recent movers' propensity to buy
- Pent-up sellers who have overstayed in their homes
- More local housing wealth to help with the next purchase



Forecast of Top 10 Hot Spots in 2025 (In alphabetical order)

Boston-Cambridge-Newton, MA-NH

Charlotte-Concord-Gastonia, NC-SC

Grand Rapids-Kentwood, MI

Greenville-Anderson, SC

Hartford-East-Hartford-Middletown, CT

Indianapolis-Carmel-Anderson, IN

Kansas City, MO-KS

Knoxville, TN

Phoenix-Mesa-Chandler, AZ

San Antonio-New Braunfels, TX



Thank You!

